

# 2025 Sales Grid Explanation

| Market Areas                              |                     |                     |                     |                     |                     |                     |                     |                     |
|---|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|---------------------|
|   | LWMRA               | WRRKMRA             | CDMRA               | WGTMRA              | RREHMRA             | SSMRA               | JNWMRA              | TFEMRA              |
| <b>Total # of Accounts in Market Area</b> | 51,847              | 34,828              | 12,377              | 31,131              | 57,671              | 9,300               | 7,024               | 1,824               |
| <b>Total # of Sales</b>                   | 2,051               | 875                 | 556                 | 1,855               | 2,227               | 471                 | 630                 | 86                  |
| <b>Variables</b>                          | <b>Coefficients</b> |
| Location (NBHDVar)                        | 276589.7155         | 86515.8803          | 220487.9535         | 204399.9049         | 107604.4726         | 299141.6647         | 139804.8636         | 117402.5134         |
| Land Value (LV)                           | 1                   | 1                   | 1                   | 1                   | 1                   | 1                   | 1                   | 1                   |
| Size/Class SEGCLASSFACTVAR)               | 102.2669            | 110.4906            | 115.2141            | 80.0385             | 89.7410             | 125.8778            | 84.9023             | 73.4605             |
| Depreciation (Age)                        | -1386.3417          | -1390.965           | -875.3314           | -1303.0225          | -1319.5358          | -1390.9650          | -973.5338           | -1033.8949          |
| Garage (GARAGEVAR)                        | 24.6028             | 24.6028             | 24.6028             | 24.4254             | 24.6028             | 24.6028             | 24.6028             | 24.6028             |
| Open Porch (OPNPRCHVAR)                   | 39.7119             | 39.3792             | 39.3792             | 39.3792             | 37.7251             | 40.0446             | 40.0446             | 40.0446             |
| Deck (DeckVAR)                            | 39.9648             | 41.9646             | 40.3853             | 41.9646             | 39.9648             | 41.9646             | 39.9648             | 39.9648             |
| Patio (PATIOVAR)                          | 37.6182             | 37.6182             | 37.6182             | 37.6182             | 36.0607             | 37.6182             | 37.6182             | 37.6182             |
| PoolVARSQFT                               | 112.3861            | 112.3861            | 112.3861            | 112.3861            | 112.3861            | 105.4661            | 112.3861            | 112.3861            |
| Fireplace                                 | 14864.6613          | 14864.6613          | 14864.6613          | 14864.6613          | 14864.6613          | 14864.6613          | 14864.6613          | 14244.8755          |
| Misc. (NonMA_RCN_Other)                   | 1                   | 1                   | 1                   | 1                   | 1                   | 1                   | 1                   | 1                   |
| CONST                                     | -151227.8207        | 75829.5742          | -179491.1042        | -33911.2843         | 29422.5774          | -232474.5909        | -37122.243          | 23659.0078          |

**Coefficients:** WCAD has identified market areas for analysis through MRA utilizing eleven property characteristics as variables in the development of a specified valuation model. The resulting model can be used for either estimating market values or determining adjustments to apply for differences when comparing sold to unsold properties. The model is shown above and identifies the property characteristics utilized as variables in the market value analysis along with their corresponding coefficients which are used in a sales comparison grid to establish value.

**Unit Price Scale:** A unit price scale was developed using the median unit price per classification of the build. This was used in modeling the size and classification of home.

## Texas Tax Code § 23.0101. Consideration of Alternate

**Appraisal Methods:** "In determining the market value of property, the chief appraiser shall consider the cost, income, and market data comparison methods of appraisal and use the most appropriate method." In this market area, the Chief Appraiser has determined that the market data comparison is the most accurate method of valuation. The Appraisal Card provided in this evidence packet represents components of value developed in the cost approach to value and is only intended to display property characteristics, as it was not used for the final valuation.

| Unit price scale factor |           |           |
|-------------------------|-----------|-----------|
| Q6 = .67                | R0 = .32  | R5 = 1.22 |
| Q8 = .83                | R1 = .70  | R6 = 1.70 |
| Q10 = 1.00              | R2 = .76  | R7 = 2.47 |
| Q12 = 1.12              | R3 = .83  | R8 = 3.12 |
| Q14 = 1.24              | R4 = 1.00 |           |

| Adjustments                      | How To Calculate Market Adjustments   |
|----------------------------------|---|
| Location Adj (NBHDVar)           | (Subject NBHD Location Factor - Comparable NBHD Location Factor) * NBHDVar coefficient  |
| Land Value Adj (LV)              | Subject Land Value - Comparable Land Value  |
| Size/Class Adj (SEGCLASSFACTVAR) | (Unit price scale factor * Subject Square Foot * SEGCLASSFACTORVAR) – (Unit price scale factor * Comparable Square Foot * SEGCLASSFACTORVAR)  |
| Depreciation Adj                 | Effective Age = (Appraisal Year 2025 - Eff Year Built). <i>Once you have the Age for each property you can calculate the adjustment.</i> (Subject Age * Age coefficient) - (Comparable Age *Age coefficient)  |
| Garage Adj (GARAGEVAR)           | (Unit price scale factor * Subject Garage SF) - (Unit price scale factor * comparable Garage SF) * GARVAR   |
| Open Porch Adj (OPNPRCHVAR)      | (Unit price scale factor * Subject OpenPorch SF) - (Unit price scale factor * comparable OpenPorch SF) *  |
| Deck Adj (DeckVAR)               | (Subject Deck SF - Comparable Deck SF) * DECKVAR coefficient  |
| Patio Adj (PATIOVAR)             | (Subject Patio SF - Comparable Patio SF) * PATIOVAR coefficient   |
| Pool Adj (PoolVARSQFT)           | (Subject Pool Sqft * PoolVARSQFT) - (Comparable Pool Sqft * PoolVARSQFT)  |
| Fireplace Adj                    | (Subject Fireplace count - Comparable Fireplace count) * Fireplace coefficient  |
| Misc. nonMA Adj (RCN)            | Subject Cost of Miscellaneous Improvements (RCN) – Comparable Cost of Miscellaneous Improvements  |
| Weighted Sales Value             | See Indicated Value explanation below   |
| Adj Sale Price                   | Sale Price plus or minus the adjustments explained above  |
| Indicated Value                  | Final value based on comparable adjusted sale prices, Subject MRA value, and a Weighted Sales Value. Subject MRA value is calculated from the coefficients provided by the model formula. Weighted sales value: $W=1/[(M/2)^2 + D^2 + (2M \times P)^2]$ , where M is maximum comparability distance (300), D is comparability index, and P is percentage between sale and adjusted sale price. W is calculated for each sale, then divided by sum of W's for % to apply. Associated % applied to respective sales and then summed. Adjusted sale prices, subject MRA value, and weighted sales value are arrayed and middle three then averaged |
| Comparability Index              | Numeric weights are used to provide a measure of comparability between the subject property and sold properties. Calculated using the sum of square weighted differences between the subject and sold properties and used to select sales most like the subject. Criteria and example located below.  |
| MRA Model Value Estimate         | MRA Value = Constant + Land Value + {Unit price scale factor (Property Class "MA") * Property Square Foot * SEGCLASSFACTORVAR} + {(2024 - Property Effective age) * Age} + {Unit price scale factor (Property Class "GA")Property Garage Sqft * GARAGEVAR} + {Unit price scale factor (Property Class "OP")Property Open Porch Sqft * OPNPRCHVAR} + {Property Deck Sqft * DECKVAR} + {Property Patio Sqft * PATIOVAR} + {Property Pool Sqft * PoolVARSQFT} + {Property NBHD Variable * NBHDVar} + {FP count * Fireplace} + Misc.nonMA value   |

**Comparable Selection Criteria**

| Variable           | Type         | Weight |
|--------------------|--------------|--------|
| Neighborhood Group | Qualitative  | 150    |
| Neighborhood       | Qualitative  | 100    |
| Class              | Qualitative  | 40     |
| Story Height       | Qualitative  | 20     |
| Age                | Quantitative | 4      |
| NMFVD              | Quantitative | 2      |
| TotLivArea         | Quantitative | 0.2    |
| XCOORDLONG         | Quantitative | 0.002  |
| YCOORDLAT          | Quantitative | 0.002  |

\*Qualitative variable gets a difference of 1 if values differ

**Example**

| Variable           | Subject     | sale         | Diff       | Weighted            | Squared           |
|--------------------|-------------|--------------|------------|---------------------|-------------------|
| Neighborhood Group | ERRGRP10    | ERRGRP10     | 0          | 0                   | 0                 |
| Neighborhood       | R549699C    | R545698D     | 1          | 100                 | 10000             |
| Class              | R2          | R4           | 1          | 40                  | 1600              |
| Story Height       | 2           | 2            | 0          | 0                   | 0                 |
| Age                | 1995        | 2000         | 5          | 20                  | 400               |
| NMFVD              | 0           | 5            | 5          | 10                  | 100               |
| TotLivArea         | 2745        | 2685         | 60         | 12                  | 144               |
| XCOORDLONG         | -97.5976854 | -97.51128937 | -0.0863961 | -0.000172792        | 0.0000000298571   |
| YCOORDLAT          | 30.5147904  | 30.51128937  | 0.0035011  | 0.0000070021        | 0.000000000490294 |
|                    |             |              |            | Sum of Squared      | 12244             |
|                    |             |              |            | Square root         | 110.6526095       |
|                    |             |              |            | Comparability Index | 111               |

| Comp Grid Descriptors:     | Data Regarding property specific characteristics and sale information  |
|----------------------------|--|
| Quick Ref ID:              | WCAD property identifier   |
| Situs Address:             | Physical location of the property  |
| Comparability Index        | Numeric weights used to provide a measure of comparability between the subject property and sold properties  |
| Neighborhood Code:         | Group of properties with similar market characteristics  |
| Acres:                     | Total acres of single property account (does not include adjoining accounts)   |
| Eff Year Built / Class:    | Effective Year Built indicates current condition of property (example: updated); Class indicates quality of construction   |
| Actual Year Built:         | Indicates actual age   |
| Living Area SF:            | Outside measurement of living area (rounded to nearest foot)   |
| Story Height:              | Indicates One- or Two-Story Home   |
| Garage / Porch SF:         | Total square footage of attached and/or detached garage. Total square footage of all open porch areas  |
| Deck / Patio:              | Total square footage of all decks and/or patios  |
| Pool SF:                   | Total square footage of pool   |
| Fireplace                  | Total number of fireplaces   |
| Land Value:                | Value of lot or acres  |
| Land Table:                | Valuation table associated with a group of land  |
| NBHD Location Factor:      | WCAD hierarchy ranking of Neighborhood Codes based upon the median value within each Neighborhood  |
| Sale Date:                 | Date of sale contract  |
| Sale Price:                | Contract Sale Price (Line 101 of settlement statement)   |
| Time Adjusted Sale Price * | Sale price adjusted to the January 1 appraisal date to reflect a slight downward trend in the housing market that was observed in 2024. For more data on the market changes that took place last year and details on the sale price adjustment and appraisal application please visit <a href="http://www.wcad.org/MarketData">www.wcad.org/MarketData</a> |